

Some schools choose to host a charity fair as part of their YPI delivery. This event forms part of the research process which helps pupils shortlist their chosen charities.

Charity fairs offer a great opportunity for pupils to speak to a number of charities representing local social issues before deciding which charity to support.

Pupils are not restricted to choosing from the charities in attendance.

These events are bespoke to each school – we would encourage you to approach schools to learn more about their preferred format. Some schools extend the invite to other year groups to raise further awareness.

We see some fantastic networking between charities at these events too.

### How to get the most from attending - Top Tips

#### ON THE DAY

- Take along your pop up banner and other promotional materials.
- It might be the first time pupils have done anything like this or had to speak to adults they do not know well – be patient and share stories about your charity to capture their attention.
- Be clear about how the £3,000 could benefit your charity – the more measurable and specific you can be, the better the chance of the pupils winning the grant for you.

#### FOLLOW UP

- Invite pupils to visit the charity, virtually or in person, or offer to come meet with groups who decide to represent your charity – they might even be able to volunteer or help you with a project. Ensure any further engagement is in line with the schools safeguarding procedures.
- Create a dialogue – ask pupil groups to update you with presentation slides and to let you know how they get on at the class finals stage. If possible, we would like to encourage you to go along to support finalists at their showcase.

#### WHAT'S NEXT

- Explore how you might work in partnership with the school beyond YPI. Are there any volunteer opportunities that you can offer to senior pupils or referral pathways that could be created?
- Consider creating a pack to provide an overview of the charity, social issues supported, services and different ways the charity would spend the £3,000 grant in the local community.